

BHD TUBULAR LTD.

The right pipe—on time, all the time



BHD Tubular's overriding goal is to provide the right pipe and related products—on time, all the time.

An industrial pipe distribution company for the oil, gas and mining industries in Canada and the United States, BHD Tubular distributes a wide range of pipe and related products to meet the industry's midstream, upstream and downstream requirements with an office and 15 acres of pipe yard strategically located in Edmonton and a new 16-acre pipe yard in Tofield, Alta. These two locations allow BHD Tubular to service projects of any size.

"Service to our customers is number one and always has been. That is the backbone of our company," says BHD Tubular business development and marketing manager Bryan Toles.

Established in 1998 by president Ken Hesse as a division of the BHD Group, the tubular division became a separate entity in 2012, with rebranding taking place in 2013.

For BHD Tubular, partnership with its customers and other business partners is essential to its success.

"Partnership is a big thing to us. It's really important to be a good partner with your customer, and it's equally important to be a good partner with the people you buy from,"

Toles says. "Partnerships with our vendors are very strong, enabling us to buy better."

BHD Tubular, which recently became certified to ISO 9001:2008, provides quality pipe products that are regularly stocked and does custom pipe orders as well. BHD Tubular's product specialists and application experts are available to provide skilled product demonstrations and training for customers across Canada and the United States.

As a privately held, Canadian-owned company, BHD Tubular stocks a wide range of hard-to-find pipe sizes and grades, in order to better meet clients' needs. BHD Tubular's knowledgeable staff are happy to source out any product the company does not stock.

In addition to seamless line pipes, BHD also offers a product line for upstream use: Oil Country Tubular Goods (OCTG). This includes API-5CT/D10 Casing and Tubing down hole tubulars, Specialty Cr-Mo and Stainless Steels, Proprietary (Premium) Connections, and ERW/SAW/UOE large OD line pipes for transmission of gas, diluent, tailing, steam, emulsion application and more. With this, BHD has the capability to cover the entire range of energy steel piping products for the oil and gas, power and refinery industries.

For BHD Tubular, being privately held and Canadian-owned brings many advantages, Toles says. "We feel that has a lot of benefits to it—mostly to do with where we work, with quality of life, and having happy employees."

BHD Tubular's goal for its staff is maintaining a safe, productive and healthy workplace and attracting and retaining excellent employees. "It's a really good place to work," Toles says, noting that happy people do better jobs.

In a major renovation last summer, the company added a workout facility in order to promote employee wellness and healthy living. As part of this health-centred approach, a personal trainer comes in to work with employees twice a week.

Through innovation and service excellence, BHD Tubular is dedicated to being your 'Supplier of Choice.' ■

FAST FACTS

BHD TUBULAR LTD.

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BHD Tubular

A Leading Steel Pipe Product Distributor
Serving The Canadian Oil & Gas Industry
For Over 15 Years



BHD TUBULAR

ISO 9001:2008



Sizes: 1/8" to 48"
Wall Thickness: .125" wall to XXH

Stocking bare metal finish, YJ coated, FBE coated, galvanized, pickled and oiled, or blasted and primed

NOW OFFERING: Oil Country Tubular Goods (OCTG)

- API-5CT Tubing & Casing K55/J55/L80/T95/C90/C110/P110/Q125
- Alberta Directive-010 Compliance Casing
- 13 Chrome Specialty Stainless Steel
- Proprietary/Premium Connections
- API-SDP & IRP Drill Pipes

Welded	Grades: SMLS	ASTM/ASME	SA106 B/C
			SA333 1/6
		API5L	Grade B/X42/X52
		CSA Z245.1	All Grades
	ASTM/ASME	SA53 B	
	API5L	Grade B through	
		X80 PSL1 & PSL2	

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